

I IMITED COMPETITION PROCUREMENTS

- by -

JAMES SCARBORO, C PM LA PPL CPPOL CPPB

Date:

October 22, 2007

Time:

2:30 p.m. to 3:30 p.m.

Location:

Radisson Poco Diablo Resort

Sedona, Arizona









Emergency

Competition **Impracticable**

Review

Questions

Adjourn

2. Limited Competition Options

3. Sole Sources

4. Emergencies

5. Competition Impracticables





Limited Competition

Source Selection

Sole Source

Emergency

Competition Impracticable

Review

Questions

Adjourn

Agency has a requirement for products and services...

A. Use **EXISTING** contract

B. Create **NEW** contract





Emergency

Competition Impracticable

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Questions

1. Create using <u>FULL</u> competition

2. Create using <u>LESS THAN FULL</u> competition

3. Create using SPECIAL competition

Adjourn





Competition Impracticable

Review

Questions

Adjourn

FEASIBLE Competition

MINIMUM Competition Emergency Procurements
Competition Impracticable Procurements

Reasonable Judgment Request for Quotes (RFQ)





Sole Source Procurements

Sole Source

Emergency

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Purpose

Benefits

Risks

Frequency

R.O.T.

Authorization to enter into a contract without competition as no competition reasonably exists

Administrative efficiency; no wasted efforts conducting symbolic competition

Exposure to recourse from parties inappropriately excluded from competition

Very rare, avoid if all possible

"No one to compete with – document evidence"





Limited Competition

Sole Source Procurements

Sole Source

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Criteria

- No other source exists
- Other sources are not reasonably available

e.g., Instead of purchasing an item from a sole source, we could seek competition and contract for the development of a similar item – development cost, time, and risk may make this approach unreasonable.

Examples

Very rare, avoid if all possible

Adjourn





Adjourn R.O.T.

"No time to compete fully – seek reasonable competition if possible, document afterwards"





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Criteria

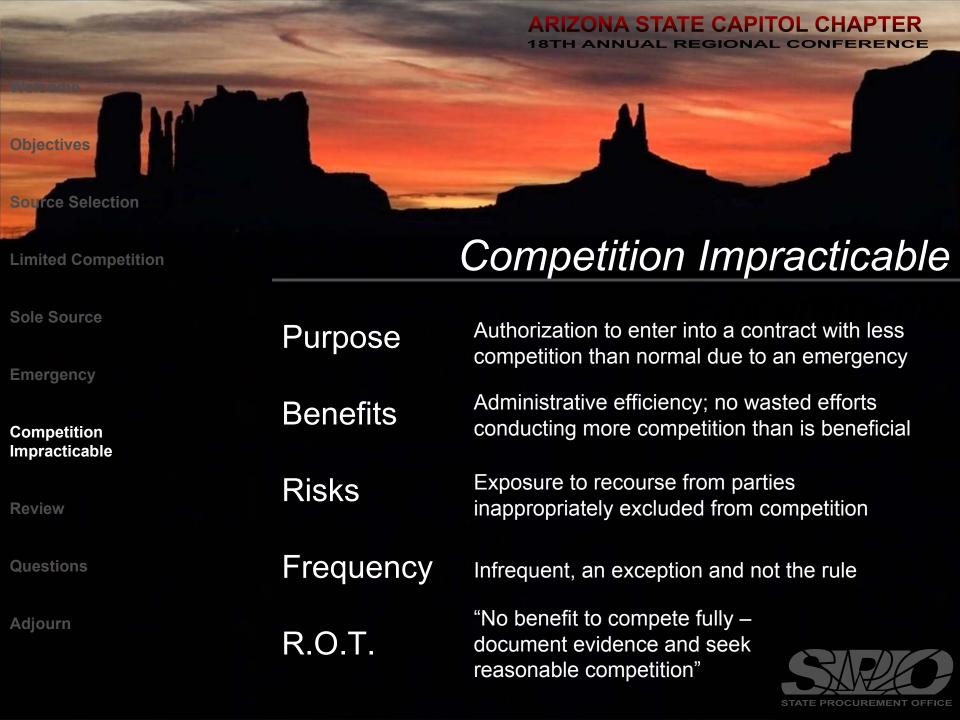
Serious and IMMEDIATE threats to:

- Public Health, Welfare or Safety
- The Function of Government
- Preservation or Protection of Property

Examples

- War
- Civil / Labor Unrest
- Extreme Weather
- Loss of Power, Water, Communications
- Epidemic / Pandemic
- Natural Disaster
- etc.







Emergency

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Criteria

Seeking normally required competition is:

- Impracticable
- Unnecessary
- Contrary to the Public Interest

Examples

- Urgency of Need (non-emergencies)
- Follow-on Maintenance or Support
- Upgrading / Expanding an Installed Item
- Creating an Interim Contract between Contract terms to ensure continuity of services
- Unique / Rare / Highly Specialized Experience
- etc.



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- 1. Source Selection **Existing or New Contract**; Full, Limited or Special
- "No one to compete with document evidence"
- 3. Sole Source
- 4. Emergency "No time to compete fully seek reasonable competition if

possible, document afterwards"

2. Limited Competition

None, Adequate or Minimal

5. Competition Impracticable "No benefit to compete fully -

document evidence and seek reasonable competition"





Limited Competition

Questions

Sole Source

Emergency

Competition Impracticable

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Any:

- Discussions
- More Examples
- Questions
- Comments
- Personal Experiences
- Warnings...





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